



# The Volume Program

## Model Home Discounts ▶ Series 9550 floor load or Series 7950 head load bi-fold doors

Western’s Volume Program Model Home Discount Plan is really very simple to understand and even simpler to apply for. If you, as a home builder choose to include Western Series 9550 or Series 7950 bi-fold doors in your models, Western will rebate back to you a discount based on our Model Discount matrix shown below.

Western doors offered as options within the community are deeply discounted and the discounts grow commensurate with your commitment to the program. The discounts shown on the matrix are per door discounts and the more doors you include in the models the deeper the discounts!

Western doors offered as standard features in the base house plan and modeled at the community are subject to even deeper discounts. Each door size within the program has its own special discount and again, it’s a per door discount!

To apply for these discounts all the builder has to do is go online to the Volume Program website at [www.westernvolumeprogram.com](http://www.westernvolumeprogram.com) and fill in our rebate form located in the downloads section and hit the submit button. It’s that simple! The discount amounts are automatically calculated for you based on your input on the rebate form. There are two forms to use. Form one is used for doors offered as options and form two is used for doors offered as a standard feature.

Once you have submitted your rebate request, payment will be processed within 60 days of the purchase date from our participating dealer. Western’s check will be mailed directly to builder to the attention of the designated purchasing contact.

“Partnership”, one of our core values is expressed in every aspect of our business and our model discount program is just one way of expressing our gratitude and driving home the idea of truly partnering with our builder customers. Thank you.

### Discounts

discounts when offered as options		discounts when offered as standard features		
1 model	\$1,100.00 each	9080	3R ▶ 3L	\$1,988.00 each
2 models	\$1,450.00 each	10068	3R ▶ 3L	\$2,028.00 each
3+ models	\$1,825.00 each	10080	1L3R ▶ 3L1R	\$2,508.00 each
		12068	1L3R ▶ 3L1R	\$2,569.00 each
		12080	1L3R ▶ 3L1R	\$2,715.00 each
		15080	1L4R ▶ 4L1R	\$3,460.00 each
		18080	1L5R ▶ 5L1R	\$4,052.00 each

Please be advised of the time limit for submittal of model rebate forms. You must submit your forms directly to western using only the approved rebate form available on the volume program website within 120 days of invoice date to the participating dealer. Submittals after 120 days will not be processed. [www.westernvolumeprogram.com](http://www.westernvolumeprogram.com)